

**BOARD OF ECONOMIC DEVELOPMENT
GOED CONFERENCE ROOM, 711 E WELLS AVE, PIERRE, SD
TUESDAY, NOVEMBER 22, 2016, 10:30 A.M. CT**

Members Present

Chairman Jeff Erickson, Dale Clement, Tony Klein, Sharon Casey, John Calvin, Mike Luken, Ted Hustead, Pat Prostrullo, Don Kettering, Tom Jones, Reed Kessler, Bruce Rampelberg, Brian Gosch and Spencer Hawley

Staff Present

Commissioner Scott Stern, Deputy Commissioner Aaron Scheibe, Cassie Stoesser, Ashley Moore, Katelyn Hump and Dale Knapp

Other Staff Present

Sam Helma and Mike Bietz - BankWest, Inc.

Call to Order

Chairman Erickson called the meeting to order at 10:31 a.m.

Agenda

A motion was made by Sharon Casey and seconded by Ted Hustead to approve the agenda as presented.

Motion passed by a roll call vote.

Minutes

A motion was made by Don Kettering and seconded by Pat Prostrullo to approve the minutes of the meetings held October 24, 2016 and November 14, 2016, as presented. Motion passed by a roll call vote.

Conflicts Disclosure – Chairman Erickson opened the floor for committee members to identify potential conflicts under SDCL Chapter 3-23. Don Kettering declared a potential conflict on Kerry K Engle Separate Property Trust loan review due to his service at First Dakota National Bank. The Chairman opened up the floor for questions and discussion concerning the potential conflicts; there were none from board members and no objection to proceeding with the agenda.

BPro Inc. Contract

A motion was made by Pat Prostrullo and seconded by Dale Clement to approve the BPro, Inc. contract as presented.

Motion passed by a roll call vote.

Executive Session

A motion was made by Mike Luken and seconded by Ted Hustead to enter into executive session at 10:55 a.m. to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants.

Motion passed by a roll call vote.

Executive Session Report

The Chairman declared the board out of executive session at 11:05 a.m. The Chairman reported that the Board of Economic Development entered into Executive Session to discuss contract matters and commercial and financial information relating to loan and other assistance to applicants. No action taken.

A motion was made by Dale Clement and seconded by John Calvin to approve the chairman's report from executive session.
Motion passed by a roll call vote.

Loan Reviews

Loan Review Summary

Sioux Falls Development Foundation

A motion was made by Mike Luken and seconded by Pat Prostrullo to approve the loan review and recommendation as presented.
Motion passed by a roll call vote.

Kerry K Engle Separate Property Trust

A motion was made by Mike Luken and seconded by Pat Prostrullo to approve the loan review and recommendation as presented.
Motion passed by a roll call vote with Don Kettering abstaining.

Old Business

Sioux Falls Development Foundation

A motion was made by Ted Husted and seconded by Reed Kessler to approve the waiver to provide unaudited financial statements by December 31 and audited financial statements by January 31 each year.
Motion passed by a roll call vote.

New Business

Weisser Properties, LLC

A motion was made by Don Kettering and seconded by John Calvin to approve the loan request from Weisser Properties, LLC in the amount of \$180,000. Secured by a shared second position on the real estate, existing and expansion, personal guarantees of principals with 10% or more ownership and a corporate guaranty.

The loan is approved according to the terms and conditions of the commitment letter; all documents may be executed on behalf of the Board by the Commissioner of the Governor's Office of Economic Development or the Commissioner's designee.
Motion passed by a voice vote.

Bills

A motion was made by Sharon Casey and seconded by Dale Clement to approve the bill payable to Department of Legislative Audit in the amount of \$9,887.45.
Motion passed by a roll call vote.

Adjourn

A motion was made by Tony Klein and seconded by Pat Prostrullo to adjourn the meeting at 11:10 a.m.
Motion passed by a roll call vote.

Dale Clement, Secretary or
Tony Klein, Treasurer